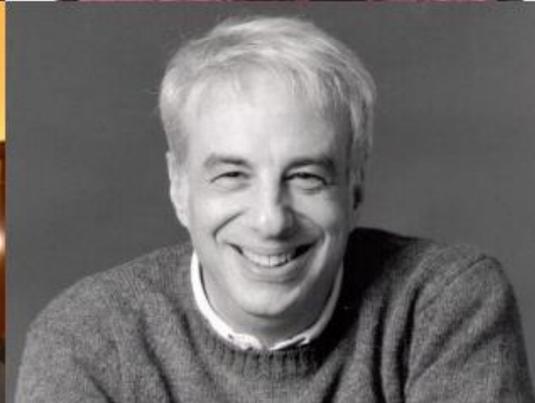




Voices for Progress



President Washington, D.C.



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Voices for Progress

Voices for Progress Education Fund (legally a 501(c)(3) Project of Tides) and Voices for Progress (legally a 501(c)(4) project of Tides Advocacy) (“V4P”) bring together major political donors, business leaders, entrepreneurs, philanthropists, and other prominent individuals to engage in advocacy to protect our climate, strengthen our democracy, and ensure economic and social justice for all. V4P seeks a President who will lead this community in this challenging political environment.

V4P leverages members’ knowledge and influence to engage policymakers on timely issues in support of the public good as a counterweight to the many wealthy people and corporations who use their access to lobby for their narrow self-interests. V4P coordinates closely with issue-based and grassroots organizations to complement and reinforce their efforts. Our advocacy efforts are currently targeted at key laws and lawmakers at the federal level and in the state of California. In 2018, V4P worked with allies to: preserve net neutrality, ban offshore drilling in California, secure historic multi-billion dollar increases in federal childcare funding, and protect Obama-era clean transportation standards, among other efforts. In recent years, V4P members have also worked to protect progressive taxation and increase investments in key areas such as health care, education, and environmental protection.



Voices for Progress galvanizes the advocacy of major political donors, business leaders, entrepreneurs, philanthropists, and other prominent individuals who unite to protect our climate, strengthen our democracy, and ensure economic and social justice for all.

V4P staff provides timely information about policy developments, and coordinates V4P members’ meetings and conversations directly with policy-makers. As the only organization enlisting and educating this influential constituency to advocate similar positions across multiple issues, V4P expands the corps of people willing to speak out on these and other principles in a strategic and coordinated manner.

As the V4P membership includes hundreds of major political donors—cumulatively, they contributed over \$25 million in reportable contributions in the 2018 cycle—V4P also provides analysis to support and inform members’ political investments. V4P’s political program provides members with timely and comprehensive information about federal and California state candidates, their races, and their policy positions and priorities. The political program is a key strategic initiative for V4P and is a rapidly growing part of our work. V4P has a staff of 13 in Washington, DC and California. Financial support comes primarily from members. The President position is based in Washington, DC.



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“ My fellow V4P members and I share amazing high-level conversations with elected officials resulting in substantive policy change. It is a joy being a part of these changes in Congress that help millions of people daily. ”

Christopher Findlater



“ We don't always manage to join in V4P's advocacy meetings, but we're delighted to be able to chip in to help it grow, and to see V4P get so much leverage from the giving so many of us do anyway! ”

Amy and Lee Fikes

The Opportunity

V4P is seeking a charismatic and strategic leader who is committed to leveraging its members' access and influence to bring about the enactment of significant progressive policies. In addition to nonprofit management experience, this individual should have significant fundraising and major donor experience. The president reports directly to the V4P Board. The president will:

- ❖ Provide strategic direction and general oversight for the organization.
- ❖ Develop a strategic plan for the organization.
- ❖ Work with senior staff to set goals for membership and funding growth, federal and CA state policy advocacy, and identify strategies for meeting those goals with input from the Board of Directors.
- ❖ Provide leadership in developing program, organizational, and financial plans with the Board and staff and oversee implementation of those plans to meet the organization's goals.
- ❖ In consultation with the senior team, develop advocacy strategies and set priorities for allocating advocacy resources.
- ❖ Be the principal fundraiser for the organization, including recruiting individual donors to join V4P, increasing contributions from existing members, and submitting proposals to institutional funders.
- ❖ Build strong relationships with the top leadership of other progressive organizations, including other donor collaboratives, in order to encourage development of and participation in coordinated strategies for the broader advocacy community.
- ❖ Work with development staff to identify new funding streams.
- ❖ Work with the staff to manage relationships with existing members and funders.
- ❖ Oversee management of a team of 13 staff and directly supervise four senior staff members.
- ❖ Oversee transition from fiscal sponsors to independent entities.
- ❖ Develop, engage, and support the Board of Directors.
- ❖ Maintain a organizational culture that attracts, keeps, and motivates a diverse, high-performing staff.



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HIGH-LEVEL
ACCESS



COLLABORATION
WITH SELECT PEERS



PROFESSIONAL
ADVISING

The Candidate

The ideal President will be an ambitious, creative, and strategic fundraising leader who is enthusiastic about building programs and sophisticated in developing a high-functioning and multi-channel donor pipeline. The President will be able to inspire and guide a talented team to elevated levels of performance. The President’s sophisticated leadership will aid in long-term strategic planning for the Voices for Progress.

Voices for Progress provides excellent benefits, including a 401K, full medical, dental, vision and life insurance (eligible on the 1st of the month after 30 days of employment). Salary is commensurate with experience.

Background

- ❖ At least ten or more years of experience in a combination of policy advocacy, organizing, fundraising, and leadership, with significant experience in each.
- ❖ Bachelor’s degree is required.

Skills and Accomplishments

- ❖ Major donor fundraising, preferably as a principal, including soliciting individual contributions of more than \$25,000.
- ❖ Non-profit management experience with ability to motivate, engage and inspire all staff.

- ❖ Strategic planning experience and the vision and ability to craft new programs.
- ❖ Speaking experience; must be able to represent V4P well in interviews and public speaking opportunities.
- ❖ Broad understanding of federal policy issues, the legislative process, and national politics.
- ❖ Deep commitment to protecting our climate, strengthening our democracy, and ensuring economic, racial, and social justice for all.
- ❖ Pre-existing relationships with major political donors and experience in foundation fundraising.
- ❖ Familiarity with differences between 501(c)(3) and 501(c)(4) organizations, as well as PACs.
- ❖ Existing relationships with allies within the progressive advocacy community.
- ❖ Positive relationships on Capitol Hill and in political circles.
- ❖ Experience/aptitude in formulating political and message strategy.
- ❖ Understanding of political campaigns and donor/candidate relationships.





Voices for Progress

writing samples, cover letter, résumés, and CVs should be sent to search@driconsulting.com

All first-round interviews for this position will take place at Development Resources, *inc.* at 1820 N. Fort Myer Drive, Suite 702, Arlington, VA 22209, (703) 294-6684, or via telephone/video conference.

DRi is an executive search and development consulting firm that recruits senior leaders and works with them to build talented teams, create bold strategic plans, and design powerful fundraising programs.

The Voices for Progress is an Equal Opportunity Employer and is seeking a diverse slate of candidates for formal consideration.

Voices for Progress is committed to a diverse staff and to a culture that holds equity as a value and a priority. V4P welcomes applicants who bring a variety of perspectives, experiences, and competencies. People of color, women, people with disabilities, and LGBTQ+ persons are strongly encouraged to apply. V4P is an equal opportunity employer and does not discriminate based on race, creed, color, religion, ethnicity, national origin, party or political affiliation, sex, sexual orientation or gender identity, age, disability, veteran status, marital status, or any illegal or prohibited factor.



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